



March 2, 2020

Capital Projects Advisory Review Board
Project Review Committee
Attn: Talia Baker
PRC, Administrative Support
Dept. of Enterprise Services,
Engineering & Architectural Services
Via Email: PRC@des.wa.gov

Subject: Letter of Support for Edmonds School District

Re: GC/CM Recertification

Project Review Committee,

Our firm is very active in constructing public K12 educational facilities in the greater Puget Sound region. The majority of our projects are executed using GC/CM delivery method. We have successfully performed in this capacity for many of the largest school districts and school projects in the region. Cornerstone is an advocate for GC/CM delivery method because it allows us the opportunity to participate collaboratively during preconstruction, pursue a more aggressive approach to schedule and procurement, and ultimately foster a partnering approach between the primary project stakeholders in the best interests of the overall project.

Over the last several years Cornerstone has had the pleasure to participate in several Edmonds School District (ESD) GC/CM project RFP's. We have been continuously impressed with ESD's capabilities as an Owner in delivering their projects using GC/CM. Specifically, ESD has developed strong tools and procedures for administering the GC/CM process in compliance with applicable statutes and regulations, ESD has developed a collaborative process that maximizes value and benefit to all parties, and ESD has the expertise and qualified staff in-house who are able to successfully manage and administrate GC/CM projects from start to finish.

I personally provide my highest recommendation and endorsement of Edmonds School District for GC/CM recertification.

Sincerely,

David R. Flynn

Dave Flynn
President
Cornerstone General Contractors, Inc.